



Kilmarnock Enterprise Zone

Part of the Northern Neck Enterprise Zone
Administered by the
Northern Neck Planning District Commission
Established 2000



Welcome to Kilmarnock

~One of Virginia's Great Small Towns~

Town of Kilmarnock
N. Main Street, P.O. Box 1357, Kilmarnock, VA 22482
804-435-1552 www.kilmarnockva.com



Welcome to Kilmarnock ~One of Virginia's Great Small Towns~



It's my pleasure to welcome you to Kilmarnock where we have been a *great small town* at the eastern portion of the Northern Neck since the beginning of our existence. We offer small town charm in a community of bigger city amenities. On behalf of the Town Council and myself, I trust you will take advantage of all we have to offer as you create your home with us.

We are excited to have you as part of our community.

Regards,

Mae P. Umphlett, Mayor



I'm delighted to say "hello" and welcome you to our wonderful town.

People have been coming, *and staying*, in Kilmarnock for quite a while. This is a great place to live where the quality of life is excellent. Please know that the town staff is here to serve you and help in whatever way we can to make your transition into our community a smooth one.

Cordially,

Tom Saunders, Town Manager



Kilmarnock - A People Friendly Place

Kilmarnock is the commercial hub of the Northern Neck and has been so for most of its existence. Originally called “The Crossroads” and then “Steptoe’s Ordinary” it has always been a place for shopping, dining, entertainment and great quality of life.

Quaint neighborhoods within easy walking distance:

Throughout Kilmarnock, you’ll find great family-friendly neighborhoods. Housing is available in a variety of styles and price ranges.

Steptoe’s District: Named after an early merchant, this area is along the central core of Main Street and its intersection with Church Street and Irvington Road. Completely revitalized with underground utilities, and new streetscaping, this is a pedestrian friendly area that hosts a variety of special events annually. Storefronts are unique with ample windows street side to encourage looking and strolling.

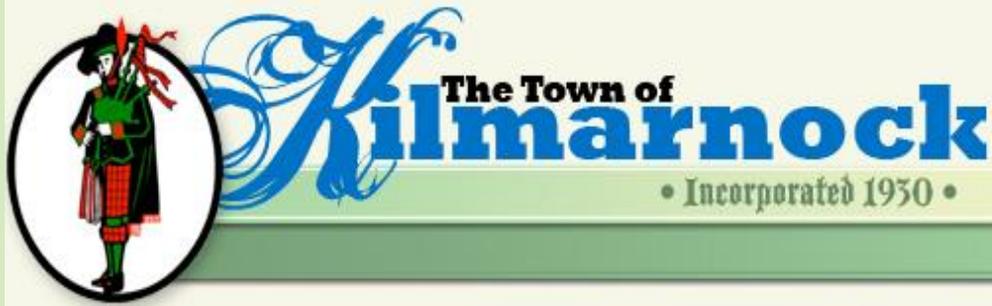
North Main Street: Several shopping centers and “big box” stores line this northern entrance into Kilmarnock. Route 3 transitions from 2 lanes to 4 lanes in this area. Now the home to Rappahannock Community College’s newest facility-Kilmarnock Center.

Full Utilities Throughout Town: Kilmarnock owns and operates its own water and sewerage facilities. All residences and businesses have access to these services.

Parks and Playgrounds: Come to the children’s playground on Waverly Avenue designed for children up to age 10. Or hike along the Nature Trail at Baylor Park overlooking Norris Pond. In development in 2015 is a new park located on 9 acres along N. Main Street featuring amenities for families, play areas, trails and entertainment. Currently, Scottie Yard, our dog park, is located here.

Accessible Health Care: The area has a variety of primary care and specialized physicians. Rappahannock General Hospital is located along the southern border of Kilmarnock on Harris Road. Built in 1977, it is a 76 bed, community owned hospital providing a full range of services and affiliated with Bon Secours Virginia Health System. Also on Harris Road is the Northern Neck Free Health Clinic providing high quality dental and medical care. The Clinic serves lower income, uninsured residents in Lancaster, Middlesex, Northumberland, Richmond and Westmoreland counties.

Internet Access: Kilmarnock is served by wireless and wire line high speed carriers. Verizon provides DSL service to a portion of Kilmarnock.



Quality of Life in the Kilmarnock Area

Amenities:

- Rappahannock Community College-Kilmarnock Center: provides academic and noncredit course work, located in Chesapeake Commons Shopping Center
- Playground: designed for the under 10 year old set, located on Waverly Avenue
- Nature Trail at Baylor Park: Located on the northern boundary of Kilmarnock on Rt. 3, it overlooks Norris Pond.
- Scottie Yard: The Northern Neck's first dog park for the furry set and their humans.

Cultural Life:

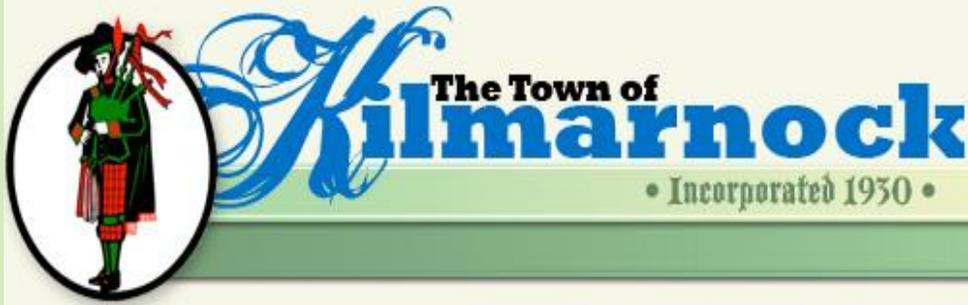
- **The Arts:** Rappahannock Art League (ralgallery.org), Rappahannock Foundation for the Arts (rappahannockfoundation.org), Lancaster Players (lancasterplayers.org), Northern Neck Symphony (nnorchestra.org)
- **Service Organizations:** KIWS Rotary (kiwsrotary.org), Northern Neck Rotary, Northern Neck Kiwanis (nnkiwanis.org), Lion's Club
- **Public Services:** YMCA (peninsulaymca.org/branches/northernneck), Northern Neck Free Health Clinic (nnfhc.org), American Red Cross (redcross.org), Bay Aging & Bay Transit (bayaging.org & baytransit.org)
- **Local Events:** Go to Travel Lancaster County Virginia (tlcva.com) for a comprehensive listing of local events.
- **Library:** Lancaster Community Library (lancasterlibrary.org)
- **Museums:** Kilmarnock Museum, Mary Ball Washington Museum & Library (mbwm.org), Steamboat Era Museum (steamboateramuseum.org)

Religious Life:

- Seventh Day Adventist
- Kilmarnock Baptist, New St. John's Baptist, Cavalry Baptist
- Kilmarnock Methodist
- Grace Episcopal
- St. Francis Catholic
- Jesus Christ of Latter Day Saints
- Church of the Nazarene

Signature Area Events:

- **Shop Local Day:** held spring and fall with special promotions throughout Kilmarnock.
- **Kilmarnock Kandy for Kids:** Safe trick or treating with our downtown merchants.
- **Northern Neck RiverRide:** Over 500 bicycle enthusiasts meet up to ride the back roads of Lancaster and Northumberland counties. (riveride.org)
- **Taste by the Bay:** Wine, Food, Arts and Ale event held at the Tides Inn. (tastebythebay.com)
- **Lighted Christmas Parade:** Second Friday night in December, everyone comes out to see Santa arrive on Main Street.



Kilmarnock Local Enterprise Zone Incentives

Kilmarnock offers local incentives as part of the Northern Neck Enterprise Zone. These are in addition to those incentives offered as part of the Commonwealth of Virginia's Enterprise Zone program. For more information on this program, go to : http://www.dhcd.virginia.gov/CommunityDevelopmentRevitalization/Virginia_Enterprise_Zones.htm

Kilmarnock Enterprise Zone

PURPOSE:

This program is committed to encouraging growth and commerce within our community. As a by product of greater commerce the tax base will grow and distribute the cost of services among a greater mix of residents, entrepreneurs, merchants, service providers and light industry. A diverse tax base will support more varied types of services that an increasingly sophisticated citizenry demands.

SCOPE:

Program provides incentives to a targeted group of physical locations within the Town's boundaries. The program includes a set of criteria, definitions, incentives, and a review process.

PROCESS:

A letter of intent and application is to be submitted to the Town Manager.

The application will be reviewed for consistency with the stated program purpose, criteria and definitions. The Town Manager will review the package and consider approval/disapproval based upon stated program criteria. The Town Manager's decision will be forwarded in writing to the applicant within 30 days. The applicant may appeal the Town Manager's decision the Economic Development subcommittee of Town Council. The applicant must appeal in writing within 30 days of receiving the written decision of the Town Manager. If disapproved, the applicant may then appeal to the Town Council for a full review.



Kilmarnock Local Enterprise Zone Incentives

CRITERIA:

General Criteria for all incentives:

1. A new business must provide two (2) full time equivalent jobs and invest \$250,000 in real property.
2. Said employment must represent new jobs, not positions previously established in the Town of Kilmarnock or in Lancaster or Northumberland County.

Local incentives:

Business Category	Business License Reductions	Water & Sewer Rate Reductions	Water & Sewer Connection Rebate
All	50% for the 1 st 3 years 25% for years 4 thru 6	50% for 1 st 3 years up to 1 Million gallons per billing cycle (of 60 days)	50%

The following business types are specifically **EXCLUDED**:

Sexually Oriented Businesses (Town of Kilmarnock Code 14.165-176)

Pawn Shops

Small Business Loan Offices

Nightclubs

Rebated fees are to be paid in advance at 100% of the amount. The rebate is applied once the property has a certificate of occupancy.

Reductions are applied at the time payment is due.

*Approved 10-17-2011 by Town Council Resolution
 with approval by all jurisdictions of the Northern Neck Enterprise Zone and
 the Department of Housing and Community Development of the Commonwealth of Virginia.*



Kilmarnock Enterprise Zone Local Incentives Calculator

Go to: kilmarnockva.com/economic-development for an easy to use calculator of potential savings associated with an EZ parcel.



Kilmarnock Enterprise Zone Incentives Calculator

Use this quick calculator to estimate your project's potential benefits. Add your data to the yellow highlighted boxes and the calculator will do the rest.

This is intended to provide a quick look at the potential value of the incentives and does not constitute a formal commitment by the Town of Kilmarnock.

Step 1: Is the parcel within the Enterprise Zone?

If "Yes", proceed to Step 2.

Step 2: In order to qualify for local, Kilmarnock incentives, the business must create two (2) full time equivalent jobs and have invested \$250,000.

Number of Jobs created: These are jobs created by the owner/applicant, not by future tenants

Total investment in the location:

Step 3: Calculate potential benefits:

Reduction in BPOL taxation

A 50% or 25% reduction in the rate of taxation for the Business, Professional and Occupational License Tax. [Commonly called the Business license.]

	Tax Rate (select from BPOL tab)	Annual gross receipts (input total dollars)	Reduction in BPOL tax (Rate class * reduction %)* (Gross receipts/\$100)
<i>example</i>	0.23	\$ 100,000	\$ 115
year 1 50% reduction			\$ -
year 2 50% reduction			\$ -
year 3 50% reduction			\$ -
year 4 25% reduction			\$ -
year 5 25% reduction			\$ -
year 6 25% reduction			\$ -
Total BPOL tax reduction savings			\$ -

Water and Sewer Rate Reductions

50% for first 3 years up to 1 million gallons per billing cycle [of 60 days]

Insert anticipated gallons to be consumed every 60 days.

Water Usage	Minimum Fee for Commercial	Commercial Rate (per 1,000 gallons)	Gallons Consumed	Reduction in water/sewer spent (Minimum + (Rate * reduction %))*	Annual water fee savings
<i>example</i>	\$ 35.00	\$ 5.60	10,000	\$ 55.50	\$ 333.00
year 1 50% reduction	\$ 35.00	\$ 5.60		\$ 27.50	\$ 165.00
year 2 50% reduction	\$ 35.00	\$ 5.60		\$ 27.50	\$ 165.00
year 3 50% reduction	\$ 35.00	\$ 5.60		\$ 27.50	\$ 165.00
Total Water Utilities Savings				\$ 495.00	

(Only a partial example, go to kilmarnockva.com/economic-development for a downloadable calculator)

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DEFINITIONS:

Business Firm: Any business entity authorized to do business in the Commonwealth of Virginia and subject to the state income tax on net corporate income, (section 58.1-400, et. seq.) or a public service company subject to a franchise or license tax on gross receipts or a bank, mutual savings bank, savings and loan association, or a partnership or sole proprietorship. A business firm includes partnerships and small business corporations electing to be taxed under Subchapter S of the Federal Internal Revenue Code, and which are not subject to state income taxes as partnerships or corporations the taxable income of which is passed through to and taxed on individual partners and shareholders. However, a business firm does not include organizations which are exempt from state income tax on all income except unrelated business taxable income as defined in the Federal Internal Revenue Code, Section 512; nor does it include homeowners associations as defined in Federal Internal Revenue Code, Section 528.

Business Categories:

The Enterprise Zone incentives apply to any business except the following business types are specifically EXCLUDED:

- Sexually Oriented Businesses (Town of Kilmarnock Code 14.165-176)
- Pawn Shops
- Small Business Loan Offices
- Nightclubs

Equivalent Employment or Job: Forty (40) hours per week of an hourly wage or the salaried equivalent. A single equivalent job may be represented by one employed individual, or by multiple employed individuals whose aggregate hours of employment or salaried equivalent equal forty hours per week.

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Quick Facts on Kilmarnock

Demographics: Source: U.S. Bureau of the Census -2010 Census

- Population: 1487
- Male\Female: 41%\59%
- Median Age: 52.4
- Race: 65% Caucasian, 32% African American, 3% Other
- Average Household Size: 1.94
- Owner\Renter Occupied Housing: 53%\47%
- Education: 79% High school or higher, 29% Bachelor's degree or higher
- Median Household Income: \$33,444
- Housing: 72% single structures
- Housing Age: 37% built since 1980
- Households with 2+ vehicles: 50%
- Median Household Value: \$201,300

Health Care:

- **Hospitals:** Rappahannock General Hospital in Kilmarnock (rgh.org), Riverside-Tappahannock VA (riversideonline.com)
- **Clinics:** Northern Neck Free Health Clinic (nnfhc.org),

Schools:

- Lancaster County (lcs.k12.va.us)and Northumberland County Public Schools (nucps.net)
- Chesapeake Academy-private preK-8 (chesapeakeacademy.org)
- Christ's Church School-private 9-12 (christchurchschool.org)
- Rappahannock Community College: Kilmarnock Center, Warsaw and Glenss, VA campuses: (rcc.org)

Tax Rate:

- Personal Property:\$.16 per \$100 assessed value
- Real Property:\$.10 per \$100 assessed value
- Meals Tax: 5%
- Hotel Tax: 8%

Weather:

	Jan	Feb	Mar	Apr	May	June	July	August	Sept	Oct	Nov	Dec	Average
High Temp.		46	48	58	67	75	82	86	85	80	70	61	51
Low Temp.		28	28	37	45	55	64	68	67	61	50	41	32
Mean Temp.		37	40	48	56	66	74	78	77	71	60	51	42
Avg. Precip.		3.7	3.5	4.3	3.0	3.9	3.6	4.6	4.5	3.9	3.3	3.1	3.4



Community Contacts

Town of Kilmarnock

Tom Saunders	Town Manager	435-1552 x26
Paul C. Stamm	Town Attorney	435-2626
Susan Cockrell	Community Development	435-1552 x25
Marshall Sebra	Planning\Zoning Director	435-1552 x32
Cindy Balderson	Town Clerk	435-1552 x23
Judy Stevens	Town Treasurer	435-1552 x22
Mike Bedell	Police Chief	435-1552 x29
P.J. Jones	Public Works Supervisor	435-1755
Libbie DeGaetani	Ass't to Clerk\Utility Billing	435-1552 x21
Susan Duval	Ass't to Treasurer\Taxation	435-1552 x31

Others

American Red Cross - Kilmarnock	435-7669
Kilmarnock Post Office	435-7778
Lancaster By The Bay Chamber of Commerce	435-6092
Lancaster Community Library	435-1729
Northern Neck Tourism Commission	333-1919
Rappahannock General Hospital	435-8000
Rappahannock Record (weekly newspaper)	435-1701
Virginia State Police - Warsaw	333-3800
Virginia Cooperative Extension Service	462-5780
Virginia Department of Forestry	435-1831
VA Division of Motor Vehicles (DMV)	497-7100
VDOT-Highway Help Line	800-367-7623
Virginia Marine Police	462-7200
WKWI-Bay FM and WIGO Country	435-1414

Lancaster County (lancova.com)

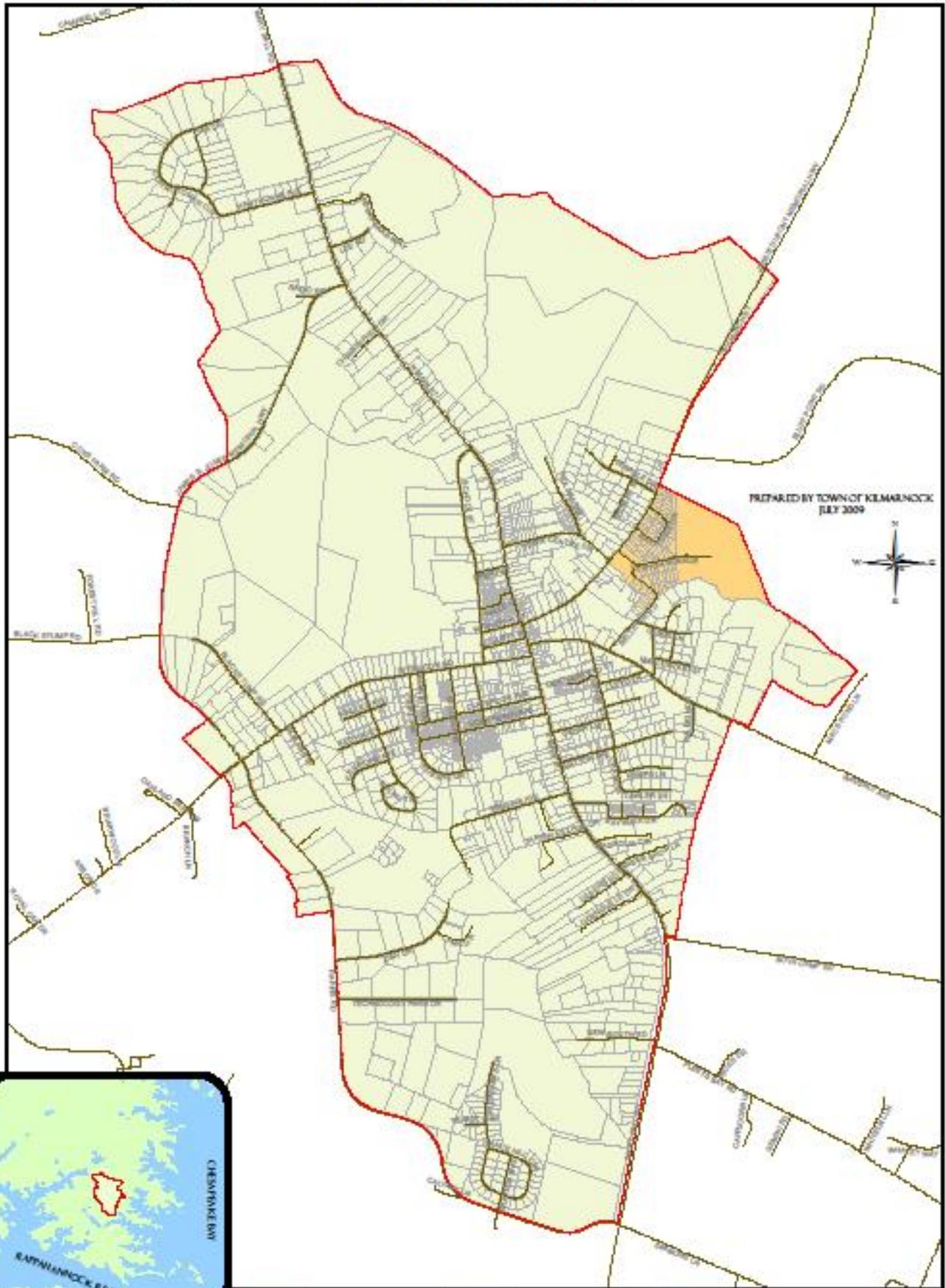
Animal Shelter @ Sheriff's Office	462-7175 \462-5111
Building Inspector	462-5480
Circuit Court - Clerk	462-5611
Commissioner of Revenue	462-7920
Commonwealth Attorney	462-7240
County Administrator	462-7240
Crime Solvers	462-7463
General District Court - Clerk	462-5670\462-0012
Health Dept	462-5197
Landfill - Kilmarnock	435-2546
Landfill - Lancaster	462-0254
Planning/Zoning Office	462-5220
School Board	435-3183
Sheriff (lancastersheriff.net)	462-5111
Social Services	462-5141
Treasurer's Office	462-5630
Voter Registration	462-5277

Northumberland County

(co.northumberland.va.us)	
Animal Shelter @ Sheriff's Office	580-5221
Building Inspector	580-8910
Circuit Court - Clerk	580-3700
Commissioner of Revenue	580-4321
Commonwealth Attorney	580-4471
County Administrator	580-7666
General District Court - Clerk	580-4323
Health Dept	580-3731
Planning\Zoning Office	580-8910
School Board	529-6134
Sheriff	580-5221
Social Services	580-3477
Treasurer's Office	580-5201
Voter Registration	580-4655



TOWN OF KILMARNOCK, VA CORPORATE LIMITS

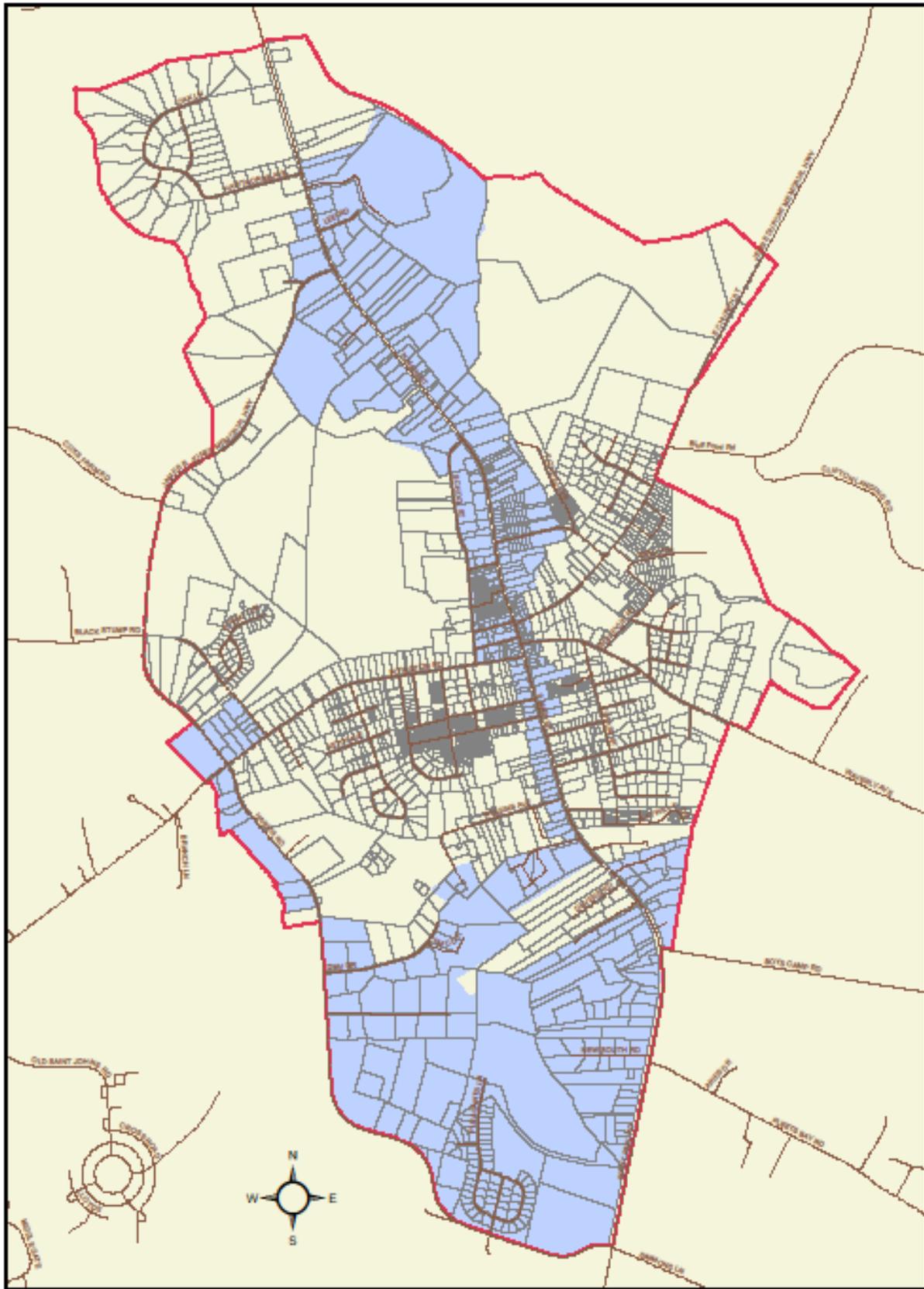


PREPARED BY TOWN OF KILMARNOCK
JULY 2009



 TOWN LIMITS  LANCASTER CO.  NORTHUMBERLAND CO.

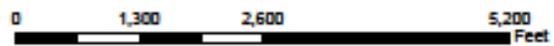
TOWN OF KILMARNOCK ENTERPRISE ZONE



Town Limits

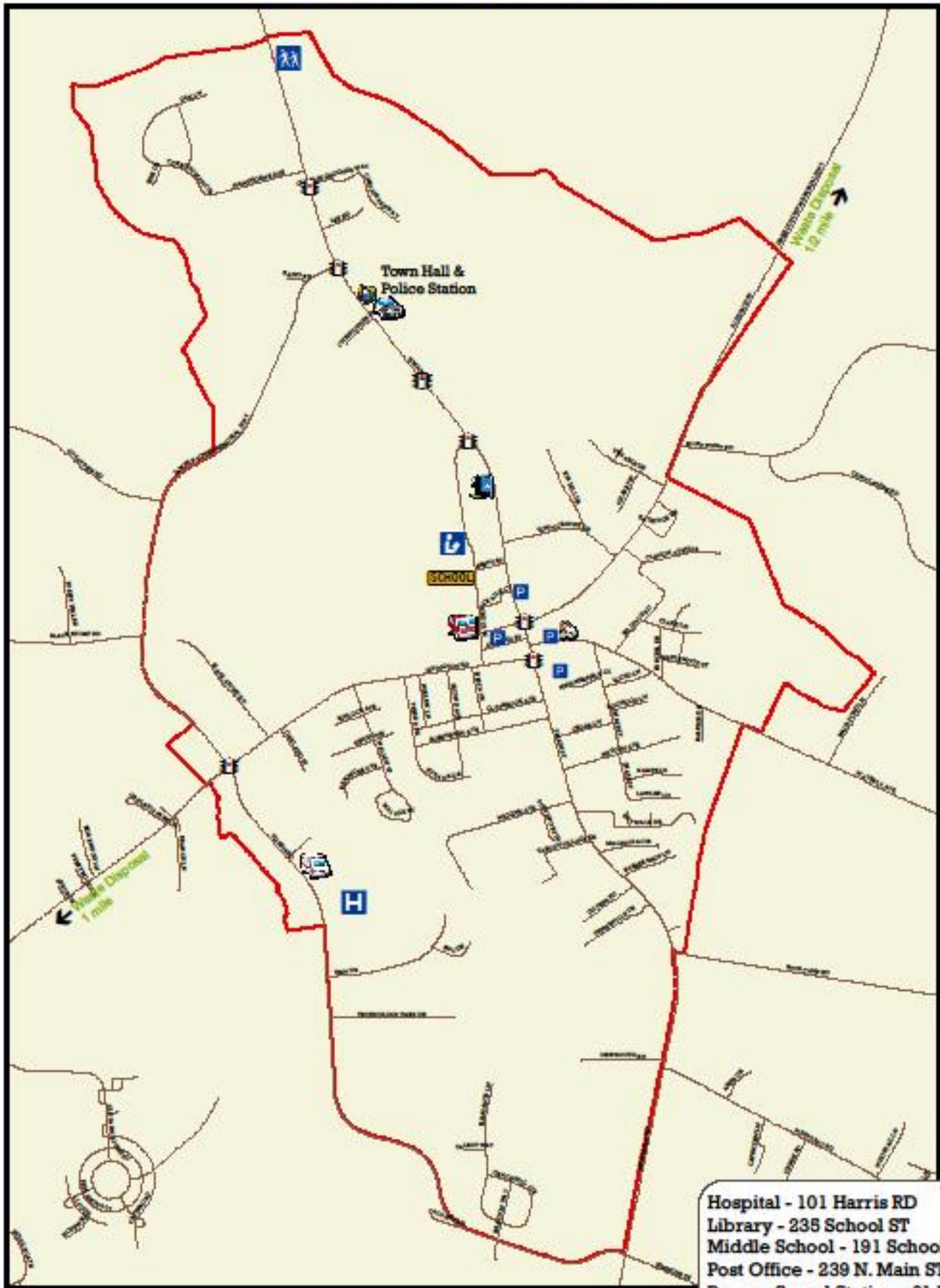


Enterprise Zone Designation



Prepared by
Town of Kilmarnock
June 2011

PLACES OF INTEREST



- Hospital - 101 Harris RD
- Library - 235 School ST
- Middle School - 191 School ST
- Post Office - 239 N. Main ST
- Rescue Squad Station - 61 Harris RD
- Town Hall - 514 N. Main ST
- Town Police Dept. - 512 N. Main ST
- Vol. Fire Dept. Station - 71 School ST

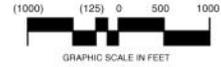
Prepared by
Town of Kilmarnock
August 2010

 Town of Kilmarnock



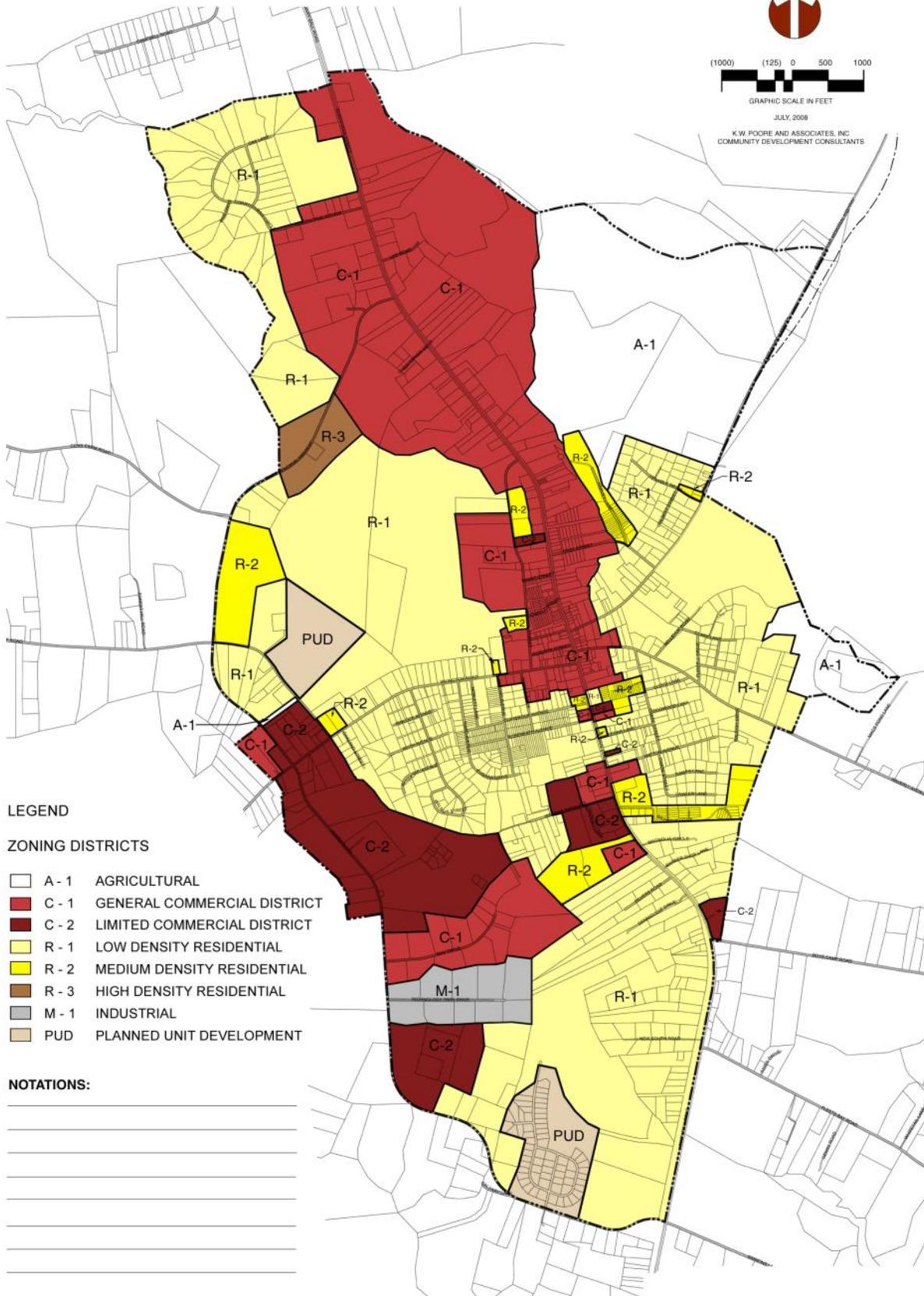
ZONING DISTRICT MAP

Town of Kilmarnock, Virginia



JULY, 2008

K.W. POORE AND ASSOCIATES, INC.
COMMUNITY DEVELOPMENT CONSULTANTS



LEGEND

ZONING DISTRICTS

- A - 1 AGRICULTURAL
- C - 1 GENERAL COMMERCIAL DISTRICT
- C - 2 LIMITED COMMERCIAL DISTRICT
- R - 1 LOW DENSITY RESIDENTIAL
- R - 2 MEDIUM DENSITY RESIDENTIAL
- R - 3 HIGH DENSITY RESIDENTIAL
- M - 1 INDUSTRIAL
- PUD PLANNED UNIT DEVELOPMENT

NOTATIONS:

Original Copy not to be altered or removed from the Town's office except on Court Subpoena

Date Adopted: _____ Signature - Mayor _____

Attest / Secretary or Planning Commission _____

Amendments: Number: _____ Date: _____

Authorized Signature: _____